

# How to Start a Nonprofit Organization Checklist

- 1. Decide on the Type of Nonprofit Organization you Want to Open.  $\hfill\square$ 
  - a. Identify a social need or problem you'd like to address.  $\Box$
  - b. Determine whether your NPO would positively contribute towards this issue.  $\ \Box$
  - c. Find out if there are existing NPOs addressing the same problem.  $\Box$
  - d. Attract like-minded people to work with.  $\Box$
  - e. Create a mission statement.  $\Box$

## 2. Write a Business Plan. $\Box$

- a. Executive summary.  $\Box$
- b. Business description.  $\Box$
- c. Market analysis.  $\Box$
- d. Organization management.  $\Box$
- e. Sales strategy.  $\Box$
- f. Funding needs.  $\Box$
- g. Financial projections.  $\Box$

# 3. Secure Financing. $\Box$

- a. inancing. a. Determine the many possible ways your NPO will generate money.  $\Box$
- b. Consider charging fees for services and products, soliciting private contributions and donations, and applying for government grants.  $\Box$
- 4. Choose a Name.  $\Box$ 
  - a. Choose a name that aligns with your brand and mission statement.  $\Box$

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- b. Check your name's availability.  $\Box$
- c. Reserve your corporate name.  $\Box$

#### 5. Recruit Your Board.

- a. Recruit members who have the right blend of skills and experience.  $\Box$
- b. Recruit members with access to financial resources.  $\Box$
- c. Recruit members with management, legal, or marketing expertise.  $\Box$
- d. Recruit members with access to community networks.  $\Box$

#### 6. Incorporate Your Nonprofit Organization. $\Box$

- a. Choose your legal structure.  $\Box$
- b. Register with your state.  $\Box$
- c. Apply for nonprofit tax-exempt status.  $\Box$
- d. Obtain necessary licenses and permits.  $\Box$

## 7. Identify Premises for Your NPO's Headquarters. $\Box$

- a. Consider the cheapest options available.  $\Box$
- b. Contact organizations that donate office equipment and furniture to Nonprofits.  $\Box$
- c. Determine if you really need a space.  $\Box$
- d. Calculate costs.  $\Box$ 
  - i. Find out what's in your budget.  $\Box$
  - ii. Total utilities.  $\Box$
  - iii. Total technology costs.  $\Box$
  - iv. Total rent and maintenance.  $\Box$
- e. Shop around.  $\Box$
- 8. Hire Employees.  $\Box$ 
  - a. Write a job description.  $\Box$

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- b. Post on a job board.  $\Box$
- c. Review applications and resumes.  $\Box$
- d. Interview candidates.  $\Box$
- e. Check references.  $\Box$
- f. Send a job offer.  $\Box$
- g. Fill out the mandatory IRS forms.  $\Box$
- h. Invest in the right technology.  $\Box$

## 9. Brand and Advertise. $\Box$

- a. Craft your brand.  $\Box$ 
  - i. Write an elevator pitch.  $\Box$
  - ii. Find out who your customers are.  $\Box$
  - iii. Decide what kind of brand personality you want to have.  $\Box$
  - iv. Determine what you want people to associate your brand with.  $\Box$
- b. Connect with customers through advertising.  $\Box$ 
  - i. Set up email marketing software.  $\Box$
  - ii. Set up SMS marketing software.  $\Box$
  - iii. Create social media accounts for your business.  $\Box$



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