

# How to Start a Restaurant Checklist

## 1. Conduct market research. $\Box$

- a. Research and outline your concept.  $\Box$
- b. Survey consumers.  $\Box$
- c. Conduct industry research.  $\Box$
- d. Study your competitors.  $\Box$
- e. Get people to sample your food.  $\Box$
- f. Develop a menu suited to your target market.  $\Box$

## 2. Choose a name and trademark it. $\Box$

- a. Get ideas from existing restaurants.  $\Box$
- b. Name your business.  $\Box$
- c. Check domain name availability.  $\Box$
- d. Register your name.  $\Box$

## 3. Write a business plan. $\Box$

- a. Complete an overview of your business plan.  $\Box$
- b. Create your business plan.  $\Box$

## 4. Form your restaurant business. $\Box$

- a. Create a legal entity.  $\Box$
- b. Obtain an Employer Identification Number (EIN).  $\Box$
- c. Open a business bank account.  $\Box$
- d. Apply for licenses and permits.  $\Box$

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e. Purchase insurance.  $\Box$ 

#### 5. Decide on a location. $\Box$

- a. Contact the National Restaurant Association.  $\Box$
- b. Apply for a loan.  $\Box$
- c. Obtain a business credit card.  $\Box$
- d. Get an SBA loan. 🗆
- e. Find investors.  $\Box$
- f. Try crowdfunding.  $\Box$
- g. Strike a deal with your landlord.  $\Box$
- h. Use your own money.  $\Box$

#### 6. Secure and prepare your space. $\Box$

- a. Make a list of everything you'll need and compare prices.  $\Box$
- b. Secure premises.  $\Box$
- c. Complete shopfitting.  $\Box$
- d. Purchase small appliances, utensils, and more.  $\Box$
- e. Purchase electronic equipment.  $\Box$
- f. Purchase office equipment and basic office furniture.  $\Box$
- g. Purchase uniforms.  $\Box$
- h. Purchase consumables.  $\Box$

#### 7. Build your team. $\Box$

- a. Write compelling job descriptions.  $\Box$
- b. Identify and interview the best candidates.  $\Box$
- c. Train your team.  $\Box$

#### 8. Market your restaurant. $\Box$

a. Create a website.  $\Box$ 

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- b. Set up social media accounts.  $\Box$
- c. Create marketing campaigns.  $\Box$
- d. Use local SEO.  $\Box$
- e. Be a walking, talking billboard.  $\Box$

# 9. Complete the final checks before your grand opening. $\Box$

- a. Double-check your inventory.  $\Box$
- b. Have a dress rehearsal.  $\Box$

