

[Your business name]

[Street address, city, state ZIP]

[Phone] · [Email] · [Website]

PRICE LIST

Price list [Year]

Updated [MM/DD/YYYY]

Service area [Your town, and how far you travel]

PRICES VALID

[From this date, until you update it]

[Every job is quoted in writing before we start]

[Minimum charge \$____ per visit]

TO BOOK

[Phone — call or text]

[Email]

[Website — and how fast you reply to a quote request]

SERVICE	UNIT	PRICE
Diagnostic / service call [What the visit includes, and whether it comes off the repair]	[per visit]	[\$____]
Seasonal tune-up [What you check and clean — one system]	[per system]	[\$____]
[A common repair — capacitor, contactor, igniter] [Part and labor — what's included]	[per part installed]	[\$____–\$____]
[A repair with a starting price — motor, board, compressor] [Why it varies]	[installed]	[from \$____]
Refrigerant [R-410A / R-32 / R-454B] [Recharge or new charge — recovery included]	[per lb]	[\$____]
[Install labor — condenser and coil, furnace, heat pump] [Exactly what the labor covers; equipment on its own line]	[per job]	[\$____ / from \$____]
Equipment [Make, model, size and rating named on the quote]	[per job]	[quoted per job]
Permit and inspection [Which jobs need one in your city]	[per job]	[at cost]
After-hours / emergency call-out [When it applies, and what it replaces]	[per visit]	[\$____]
Maintenance plan [Tune-ups a year, priority scheduling, repair discount]	[per year]	[\$____]
Materials [Pad, whip, disconnect, line set — at cost plus your markup]	[per job]	[cost + ____%]

DEPOSIT

[What books an install — usually the equipment cost — and when the balance is due]

TRAVEL

[Free within __ miles / a trip charge of \$____ beyond]

SALES TAX / GST / VAT

[Included in the prices, or added at __% — and on what: equipment, parts, labor]

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